

J. PATRICK MOHAN
42 Greenleaf Road
Bluffton, South Carolina 29910

June 21, 2011

Mr. Joe Highsmith
Highsmith Construction, Inc.
4 Executive Park Road
Hilton Head, SC 29928

Dear Joe,

Just a note on behalf of both Lee and me to say thank you for the wonderful home you and your team built for us in Palmetto Bluff. To say that we are thrilled with it is an understatement. We simply enjoy it more each day.

We know that the design of our house presented some interesting construction issues, e.g., the curve and working around the snag, but you worked through them with grace and apparent ease. Your thoughts and ideas contributed to a great final product, building on a great plan to make the features in the house even better. Without your input along the way, and sometimes insistence that we revisit what we thought we were going to do, the finish work in the house wouldn't pop the way it does.

We also appreciate the dispatch and follow-up shown by you and your team addressing the few issues that needed a bit of work post-construction. We selected you as our contractor based in large part on a belief that you would be with us for the long haul, and that assessment has proven true.

Should we ever build another home, which is unlikely since we enjoy this one so much, we clearly would use you and your team. We also would be pleased to open our doors to your prospective clients to let them see as well what a wonderful job the Highsmith team did.

Thanks again for everything.

Best regards,

A handwritten signature in blue ink that reads "Pat". The signature is stylized with a large, looped "P" and a long horizontal stroke extending to the right.